



**ADVANCED
BUSINESS SKILLS
FOR BIRTH
DOULAS**

A 1-day Workshop To Grow, Advance, and Organize
Your Birth Doula Business

Date: Sunday, March 31, 2019

Time: 10:00 a.m. - 5:30 p.m.

**Cost: \$120 for each workshop
\$20 discount to attend both
\$20 discount for mentees who
have attended a birth with me**

This workshop is taught by Tracy Hartley of B*E*S*T Doula Service in Los Angeles. Tracy has been a doula for over 22 years and has attended the births of 657 babies. She has been teaching these workshops for more than 13 years.

Please register at
www.bestdoulas.com/misc.htm
tracy@bestdoulas.com
(818) 448-0817

Workshop Topics

Interviews

What Do You Have to Offer?

Initial Contact

Preparing for the Interview

What to Wear

Getting There

Being There

Other Interview Techniques

What to Cover at Prenatal Visits

Working with Doctors and Nurses

Tips and Tricks to help your clients get what
they want at their birth

Postpartum Visit

Invoicing for Insurance

Running Your Business

Getting Paid

Backup/Partnering

Taxes

Business License

Sole Proprietorship vs. LLC

Liability Insurance